



# PROPOSAL

## Frazier Park CA Public Utility District

Board Conference room

### DATE

Tuesday, 09 January 2024

### PREPARED BY

Kelly Haller

Design Consultant

# Scope of Work

**Proposal Number:** J23170155

**Proposal Date:** 1/9/2024

**Prepared for:** Frazier Park CA Public Utility District

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**Bill to:** Frazier Park CA Public Utility District

4020 Park Drive  
Frazier Park, CA 93225

**Ship to:** Frazier Park CA Public Utility District

4020 Park Dr.  
Frazier Park, CA 93225

## Scope of Work:

CTI shall provide and install the following for the Frazier Park Utility boardroom in order to simplify the AV in the board/conference room and eliminate the current exposed cables:

- One (1) PTZ camera shall be wall mounted next to the owner furnished display for use when in a video conference.
- One (1) Crestron Air Media shall be mounted behind the display. This also includes (2) adaptors to be connected to the clerk laptop for presentation in meetings and video conferences.
- One (1) Biamp soundbar and microphone system will be mounted below the owner furnished display. This will be used for sound amplification and voice pick up in the room.
- Labor pricing assumes that the client removes the display from the wall prior to CTI's arrival. CTI, along with a Frazier Park representative, will re-install the display once the Air Media is installed.
- This system will work with the OFE Liberty Recording System.

# Your Investment

Below is the cost of this solution based on the outlined scope of work. If you have questions about the complete solution, please let us know how we can help align this investment with additional needs or changes in scope.

## Proposal Summary

Description	Price
Equipment	\$5,349.92
Implementation Services	\$5,248.68
Subtotal	\$10,598.60
Tax	\$591.67
<b>Grand Total</b>	<b>\$11,190.27</b>

## Recommended

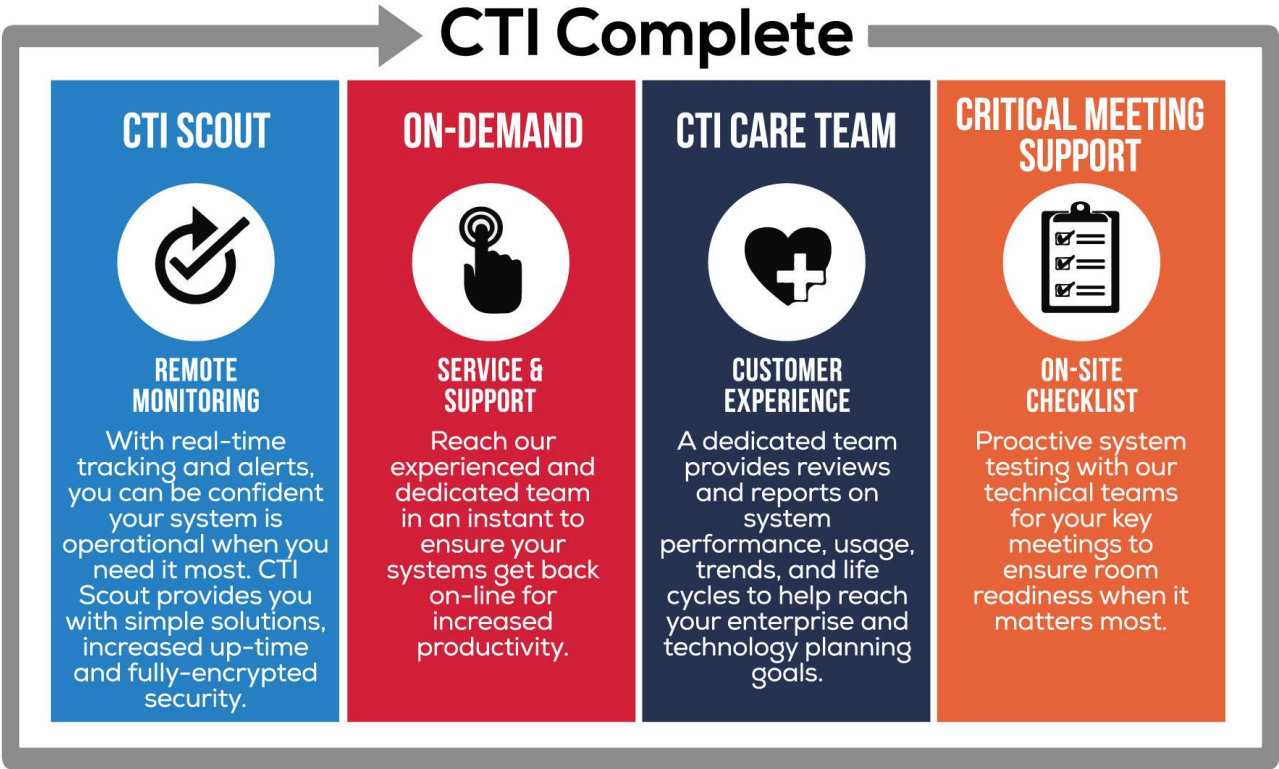
Description	Price
2 Additional Years CTI Complete Service Agreement	\$896.93
4 Additional Years CTI Complete Service Agreement	\$1,793.86

## Down Payment Requirements

Down payment of 60% required to initiate order.

# Why Us?

Our CTI Complete service is there for you 24/7 through our dedicated CTI Care customer experience team. Through on-site technical service, recommended programming upgrades, and quarterly reliability checks, your system is covered for the unexpected, as well as planned maintenance. Your teams will be trained to operate equipment with confidence. When critical meetings arise, we help ensure system performance with proactive system testing and an on-site checklist, so your systems will be ready when it matters most. Our managed services staff does more than diagnose and repair failures, they help plan for system life cycles.



# Bill of Materials

## Crestron Option

Manufacturer	P/N	Description	Qty	Unit Price	Ext. Price
<b>Video Systems Equipment: \$4,016.59</b>					
AVER INFORMATION INC.	COMCAM550	CAM550 4K Dual lens PTZ Conferencing Camera	1	\$1,587.18	\$1,587.18
Crestron	AM3-212 KIT	AirMedia® Series 3 Kit with AM-3200-WF Receiver, two AM-TX3-100 Adaptors, and Cradle	1	\$2,429.41	\$2,429.41
<b>Audio Systems Equipment: \$1,333.33</b>					
Biamp	911.0131.900	Parle ABC 2500	1	\$1,333.33	\$1,333.33

# Standard Disclaimer

CTI provides for twelve (12) months of **CTI Complete** on all system purchases. CTI warrants the system implemented is free from defects in material and workmanship, in accordance with the contract, drawings, specifications, alterations and additions thereto, for a period of twelve (12) months from the date of commencement of use, substantial completion, or date of notice of completion, whichever occurs first. This coverage does not protect against consumables, severe weather, and acts of God.

## Terms

Terms are NET 30 with approved credit. For orders that exceed ten thousand dollars; 60% to initiate order, 30% upon substantial completion, and 10% upon completion, or progress billing based on purchase agreement at time of order. Payments made by credit card are subject to a 3.0% fee.

All applicable taxes are the responsibility of the purchaser and will be added to the final invoice. Any cancelled orders or returns are subject to manufacturer acceptance; shipping and restocking fees may apply. This proposal is valid for fourteen (14) days.

## Installation Description and Requirements

Provided by CTI: If installation is purchased, CTI will install all A/V components. CTI will also perform all programming, alignments, and end-user training. CTI will provide A/V project management, and provide drawings as required. This install price assumes a Monday through Friday 8:00am to 5:00pm install time. Room availability must be in consecutive 8-hour blocks. Any required changes or rushes may affect the final price.

## Provided by Others

Electrical requirements are to be provided by others unless specifically included in CTI Scope of Work.

## Statement

This system proposal is the property of CTI and is delivered with the sole intent of being viewed by management of Frazier Park CA Public Utility District for evaluation purposes only. This proposal or any part of this proposal is not to be presented to, or viewed by any other party, vendor, or CTI competitor without the written consent of CTI Any effort to do so will be considered a violation of copyright law.

# Next Steps

1. Upon Notice to Proceed, CTI will begin executing the project plan with an internal handoff of the project to our operations team.
2. If you have questions about the process as we move forward, please contact me at [kelly.haller@cti.com](mailto:kelly.haller@cti.com) or 480-745-1349.
3. You will be contacted by a CTI Project Manager to schedule a project kickoff meeting to review the project scope and schedule.

## Total

J23170155 - \$11,190.27

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Customer Signature

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CTI Signature

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Printed Name

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Printed Name

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Title

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Title

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Date

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Date