



Tiffany Matte <tiffanym.fppud@gmail.com>

Fwd: Frazier Park Public Utility District - Copier upgrade - Ventura Unified School District Piggyback pricing- contract number is 13928-01

1 message

Jonnie Allison <jonniea.fppud@gmail.com>
To: Tiffany Matte <tiffanym.fppud@gmail.com>

Tue, Feb 14, 2023 at 12:18 PM

Tiffany,

Please included this email, and the attachments, and put it on the next board meeting to discuss/vote on renewing our copier lease.

Thank you,

Jonnie

----- Forwarded message -----

From: **Eric Shulman** <eshulman@abm1.com>

Date: Tue, Feb 14, 2023 at 12:14 PM

Subject: Frazier Park Public Utility District - Copier upgrade - Ventura Unified School District Piggyback pricing- contract number is 13928-01

To: Jonnie Allison <jonniea.fppud@gmail.com>

Hello Jonnie!

I have put together a upgrade proposal based your needs and based on your average volumes. You are running a healthy volume on the Canon IRA C3826 (26 pages a minute) copier. That being said, I used a piggyback pricing contract. The next machine line up (The C5800 series) is heavily discounted. It is one machine line up from your current series (C3500/C3800). I priced out the same machine line as what you have and the pricing was actually higher than the C5840 (40 pages per minute) attached. We might as well take advantage of the discounts and get a more robust and faster machine for a great pricing, including service and supplies on both copiers.

I have also included your current invoice for comparison. Please look over the proposal. I increased your b/w aggregate allowances to 6,500 a month and aggregate color allowances to 1,050 a month. My goal is to make sure the machines and service needs are taken care of. Pricing is a factor and the Ventura Unified School District piggyback contract covers that.

Please let me know if you have any questions. Perhaps, we can have a phone conversation before you present to the board.

Current Canon IRA C3826

13245	WSE08351	iR Adv C3525i	7	0	Host (Hosting)	iR Advance C3525i	
Equipment Meter Volume Summary							
Meter Type	Default	Required	Active	Current Reading	3Mo AMV	6Mo AMV	12Mo AMV
B/W 109	true	true	true	215,662	6,773	5,859	5,645
Color 124	false	true	true	39,111	1,717	1,350	1,053

Canon IRA C250

08487	QNR06045	Canon ImageRUNNER Adv C250iF	4	0	Host		
Equipment Meter Volume Summary							
Meter Type	Default	Required	Active	Current Reading	3Mo AMV	6Mo AMV	12Mo AMV
B/W 109	true	true	true	26,776	323	374	386
Color 124	false	true	true	16,523	43	39	34

Thank you,

Eric Shulman | Document Imaging Consultant

Corporate Office

821 18th Street/P.O. Box 2737 (93303)

Bakersfield, CA 93301

Cell: 661-912-1396

Office: (661) 324-4741 x.1019

Fax: (661) 324-1148

eshulman@abm1.com






Confidential Notice: This email and any files transmitted with it are confidential and intended solely for the use of the individual or entity to whom they are addressed. If you have received this email in error, please notify the system manager. This message contains confidential information and is intended only for the individual named. If you are not the named addressee you should not disseminate, distribute or copy this e-mail. Please notify the sender immediately by e-mail if you have received this e-mail

by mistake and delete this e-mail from your system. If you are not the intended recipient you are notified that disclosing, copying, distributing or taking any action in reliance on the contents of this information is strictly prohibited.

Jonnie Allison
General Manager
Frazier Park Public Utility District
661-331-2995 (Cell)

3 attachments

-  **29820130_INVOICES FPPUD - JAN 2023.pdf**
35K
-  **enterprise-iRADVDC5800BrochureA.pdf**
2200K
-  **FPPUD - Canon IRA DX C5840 - Jonnie - 02-14-2023.pdf**
356K